

## Company Overview



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BEAR Data Systems, Inc. helps clients architect, optimize and support mission-critical IT infrastructures. We specialize in virtualization, unified communications, networking, storage, data center, database, security and wireless solutions. With five offices throughout the West Coast we are positioned to help companies of any size with any size project. BEAR Data can also provide support for your international projects with experience serving clients in over 15 countries to date.

In 2008, BEAR Data was named #20 on CRN Magazine's fastest growing 100 companies list. In 2007, BEAR Data was awarded the "Newcomer of the Year" award by VAR Business Magazine and ranked as the 13th fastest growing IT services company in North America. More awards are sure to follow in 2009.

BEAR Data has also been awarded the Cisco Customer Satisfaction Excellence Award three years in a row. We combine expert engineering resources, best-of-breed technologies and superior customer service to deliver mission-critical IT solutions on-time and on-budget.

We help clients:

#### Drive IT Infrastructure Operational Efficiencies

- We balance the ongoing issue of driving down operational costs and improving communications, reliability, flexibility and quality of service. We help clients transition to "intelligent-oriented" technologies.

#### Secure Networks, Applications and Data

- We help clients reduce their risks by offering solutions that protect, detect, and respond to external and internal incidents and threats.

#### Maximize Value of Information Assets

- Our objective is to maximize the value of information while minimizing the cost of creating, sharing and storing the information.

#### Improve Employee Productivity

- We help clients improve collaboration to deliver greater productivity, improved information access, information sharing and knowledge management.

#### Generate Profitable Relationships

- We help clients improve communication channels with their own customers to deliver lasting relationships at lower costs.

To learn how we can specifically help your business contact BEAR Data today.

### The Data Center Specialists

- Virtualization
- Data Center Design & Construction
- Storage & Data Management
- Unified Communications
- Networking & Wireless
- Security Solutions
- Managed Services
- Database & Middleware
- Wiring & Cabling
- Utility Rebate Facilitation
- IT Staffing & Placement
- Support Contract Management

## Line Card

BEAR Data offers a wide range of hardware and software solutions from today's leading IT infrastructure providers. We offer free pre-sales IT architectural support, customer service assistance, competitive pricing and fast turnaround times.

### Enterprise Hardware

- **Unified Communications**  
Cisco
- **Wireless Solutions**  
Cisco  
AeroScout
- **Switches/Routers**  
Cisco  
Juniper  
IBM  
Hewlett Packard  
Brocade  
Foundry
- **Security**  
Cisco  
Websense  
Fortinet  
Checkpoint  
Juniper  
RSA Security  
Applied Identity
- **Application Load Balancing**  
Cisco  
Citrix  
F5
- **Servers/Blades**  
Hewlett Packard  
IBM  
Dell  
Cisco
- **Storage**  
NetApp  
Hewlett Packard  
IBM  
Apple
- **Disk-to-Disk Backup**  
NetApp  
Quantum  
Data Domain  
Sepaton
- **Tape Libraries & Tape Autoloaders**  
Quantum  
IBM  
Hewlett Packard  
Sepaton
- **UPS/Power Protection**  
Emerson-Liebert  
APC  
Tripp-Lite
- **Storage Media**  
IBM  
Exabyte  
Sony  
TDK
- **Optical Jukeboxes**  
IBM  
Hewlett Packard  
Sony
- **Laptops & Desktops**  
Hewlett Packard  
Apple  
Lenovo  
Toshiba  
Dell
- **Memory**  
IBM  
Hewlett Packard  
Dataram  
Kingston

### Enterprise Software

- **Database/Middleware**  
Oracle
- **Storage & Data Management**  
Symantec  
NetApp  
Oracle  
Acronis  
CommVault
- **Virtualization**  
VMware  
Citrix  
Microsoft
- **Security & Virus Protection**  
Cisco  
Symantec  
Websense  
CheckPoint  
RSA Security
- **Enterprise Software**  
Oracle  
Symantec  
CommVault  
Hewlett Packard  
IBM  
Citrix  
Microsoft



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### Core Technology Partners

